## Financial Analysts Consensus 2023 - 2025 Galenica Group

01.03.2024

	2022 A	Elimination	2022 A	Number of	Consensus		Highest	Median	Lowest
in million CHF	(as reported)	Mediservice	(continuing)	estimates	2023 E	Change	2023 E	2023 E	2023 E
Net Sales	4′014.3	425.8	3′588.5	8	3′746.0	4.4%	3′746.0	3′746.0	3′746.0
Products & Care	2′029.6	445.9	1′583.7	8	1′635.6	3.3%	1′635.6	1′635.6	1′635.6
Logistics and IT	2'933.3	-	2′933.3	8	3′077.0	4.9%	3′077.0	3′077.0	3′077.0
Corporate & Elimination	-948.6	-20.0	-928.6	8	-966.6	4.1%	-966.6	-966.6	-966.6
EBIT adjusted 1)	200.8	10.2	190.6	8	191.1	0.3%	194.0	191.2	186.6
ROS	5.0%		5.3%		5.1%		5.2%	5.1%	5.0%
Products & Care ROS	153.5 <i>7</i> .6%		143.3 9.0%		149.4 9.1%	4.2%	151.5 9.3%	149.3 <i>9.1%</i>	148.0 9.0%
Logistics and IT ROS	49.2 1.7%		49.2 1.7%	8	44.4 1.4%	-9.7%	47.6 1.5%	44.9 1.5%	40.4 1.3%
Corporate & Elimination	-1.9	-	-1.9	8	-2.7	43.2%	0.2	-2.7	-5.1
Net profit adjusted 1)	165.7	8.5	157.2	8	158.2	0.7%	169.8	157.5	149.7
Investments in tangible and intangible assets in % of net sales	70.7 1.8%		70.2 2.0%		66.3 1.8%	-5.5%	70.0 1.9%	70.0 1.9%	57.0 1.5%
Dividend per share (in CHF, paid in the following year)	2.20		2.20	8	2.24	1.8%	2.30	2.23	2.20

<sup>1)</sup> Excluding the effects of IAS 19 and IFRS 16

	Consensus	Number of	Consensus		Highest	Median	Lowest
in million CHF	2023 E	estimates	2024 E	Change	2024 E	2024 E	2024 E
Net Sales	3′746.0	8	3′904.9	4.2%	3′964.3	3′896.7	3′878.2
Products & Care	1′635.6	8	1′717.4	5.0%	1′748.6	1′713.7	1′698.1
Logistics and IT	3′077.0	8	3′186.2	3.5%	3′210.9	3′186.3	3′160.1
Corporate & Elimination	-966.6	8	-998.8	3.3%	-966.6	-999.1	-1′023.0
EBIT adjusted <sup>1)</sup>	191.1	8	211.6	10.7%	222.9	210.7	203.5
ROS	5.1%		5.4%		5.6%	5.4%	5.2%
Products & Care ROS	149.4 9.1%	8	159.3 9.3%	6.6%	169.0 9.7%	157.4 9.2%	153.0 9.0%
Logistics and IT ROS	44.4 1.4%	8	55.9 1.8%	25.7%	63.6 2.0%	54.2 1.7%	52.9 1.7%
Corporate & Elimination	-2.7	8	-3.8	39.4%	-0.3	-2.3	-10.6
Net profit adjusted 1)	158.2	8	172.2	8.8%	180.0	172.5	163.1
Investments in tangible and intangible assets in % of net sales	66.3 1.8%	7	67.2 1.7%	1.3%	70.1 1.8%	70.0 1.8%	59.4 1.5%
Dividend per share (in CHF, paid in the following year)	2.24	8	2.33	4.1%	2.45	2.32	2.20

<sup>1)</sup> Excluding the effects of IAS 19 and IFRS 16

	Consensus	Number of	Consensus		Highest	Median	Lowest
in million CHF	2024 E	estimates	2025 E	Change	2025 E	2025 E	2025 E
Net Sales	3′904.9	8	4′054.6	3.8%	4′148.6	4′039.1	4′002.0
Products & Care	1′717.4	8	1′795.5	4.5%	1′854.6	1′790.7	1′758.8
Logistics and IT	3′186.2	8	3′286.8	3.2%	3′339.3	3′288.3	3′224.4
Corporate & Elimination	-998.8	8	-1′027.7	2.9%	-966.6	-1′036.9	-1′059.5
EBIT adjusted 1)	211.6	8	223.3	5.5%	241.0	221.6	215.5
ROS	5.4%		5.5%		5.8%	5.5%	5.4%
Products & Care ROS	159.3 9.3%	8	168.1 9.4%	5.5%	182.0 9.8%	166.3 9.3%	159.7 9.1%
Logistics and IT ROS	55.9 1.8%	8	59.0 1.8%	5.7%	66.2 2.0%	58.4 1.8%	55.9 1.7%
Corporate & Elimination	-3.8	8	-4.0	6.5%	-1.3	-2.2	-11.2
Net profit adjusted <sup>1)</sup>	172.2	8	182.2	5.8%	196.0	182.0	173.0
Investments in tangible and intangible assets in % of net sales	67.2 1. <i>7</i> %	7	68.2 1.7%	1.5%	72.8 1.8%	70.0 1.7%	61.5 1.5%
Dividend per share (in CHF, paid in the following year)	2.33	8	2.43	4.2%	2.60	2.40	2.19

<sup>1)</sup> Excluding the effects of IAS 19 and IFRS 16