

Media and Analyst Conference

Zurich, 11 March 2025





Further pursuit of integrated healthcare



**Increased
market share**



**Improved
profitability**





**«Consultation plus»
established**



**Clarity in the home
care business**

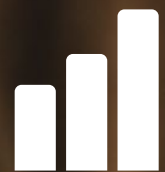


**Progress in
digitalisation**



+3.5%

Pharmaceutical Market Growth



+4.7%

**Galenica
Net Sales Growth**





AMAVITA+
BERATUNG PLUS



193,000

Consultations (+39%)

Beratungsraum





10

Net new locations (+2.7%)



**Omni-Channel to further
gain importance**



**E-prescriptions redeemable
in all Galenica pharmacies**



Verfora continued to grow and expand its market position





Home Care continues to be an area for growth





Wholesale

+5.2%

Net sales growth





Go-live of new ERP system in Lausanne-Ecublens



Higher efficiency in transport services thanks to Health Supply

27.5%

Gross Margin



14.9%

Personnel costs in %
of net sales

+13.4%

Profit

from cont. operations adjusted¹

CHF 61 million

Free Cash Flow¹

A man with short dark hair, wearing a light blue button-down shirt, is looking out of a window. The background is dark, and the light from the window creates a soft glow on his face and the fabric of his shirt.

**Slight increase in
market growth
expected for 2025**

3-5%

Sales Guidance

4-6%

EBIT Guidance¹



Added value in the network

We generate value for customers and partners

**Omni-Channel
Health Services & Products**

Strategy



Sustainably successful

We work efficiently and effectively

**Efficiency
Sustainability (ESG)**

Values



Shaping the future

We are shaping the healthcare of tomorrow

**Digital Health
Connecting Healthcare**

Strategy



Pioneers in transition

We rethink and move forward together

**Transformation
Employer of choice**

There for you every day. #StrongTogether

Q&A



Galenica Investor Day 2025

Save the date: **28 October 2025**



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