

On the way to becoming a fully integrated, networked healthcare service provider

Marc Werner, CEO

Annual General Meeting, 11 May 2022

Galenica – Health and Wellbeing are at the heart of what we do.

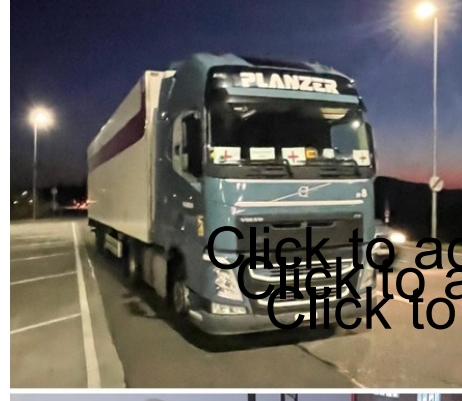


Assistance to Ukraine: employees raise CHF 116,000 for Swiss Solidarity – Galenica x 2!

Saturday, 5 March 2022
First transport

Monday, 7 March 2022
Arrival in Lviv

Thursday, 10 March 2022
Second transport



3 transports of aid with urgently needed medications and other medical supplies

The Galenica story

Vision



Health and well-being are at the heart of what we do.
They are the reason we give our best every day.

Values



We build
trust

We show
respect

Together,
we are stronger

We act as
entrepreneurs

We participate with
passion

Customer promise



We support people at every stage of life on their journey towards health and well-being. With personal and expert advice and a unique range of products and services. Anytime and anywhere in Switzerland.

Strategic programmes

Omni-channel

Care

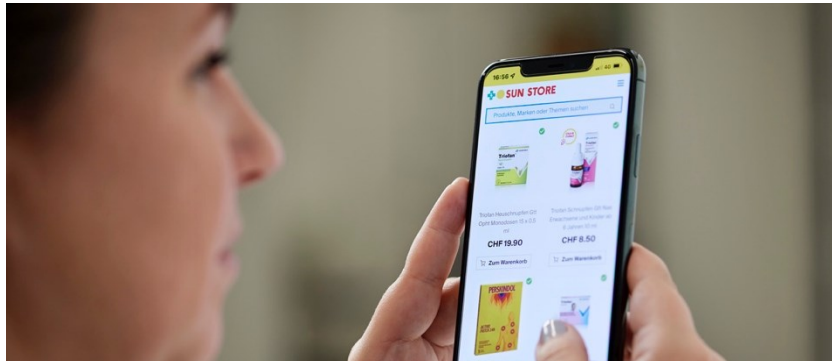
Professionals

Efficiency

Transformation

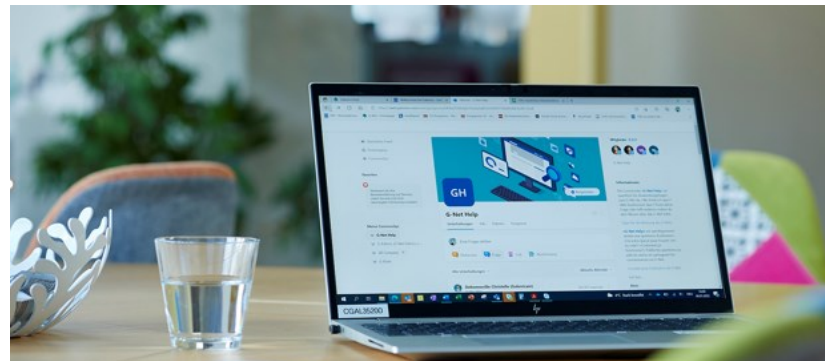
Macro trends in healthcare

Changing customer needs



Best customer experience online and offline

Digitalisation



Leading role in the digitalisation of healthcare

Ageing society



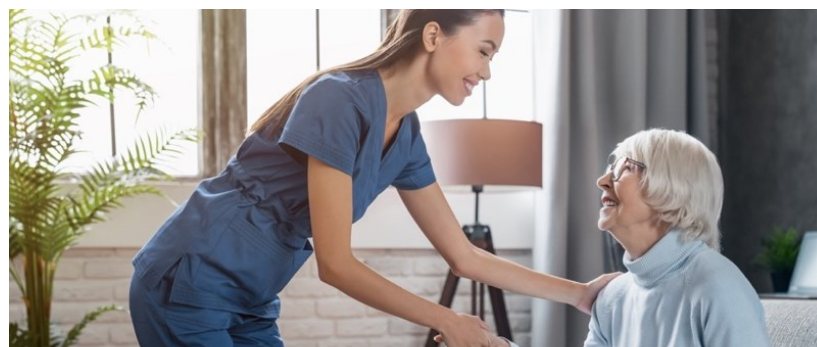
Services for care organisations and care homes

Networking



Added value and strong partnerships thanks to digital solutions

Home Care



Home Care offers for better quality of life

Cost pressure



Services in pharmacies reduce treatment costs

Digital platforms

Our own and partnerships

B2C



Galenica platforms



Partnerships
Health platforms



B2B



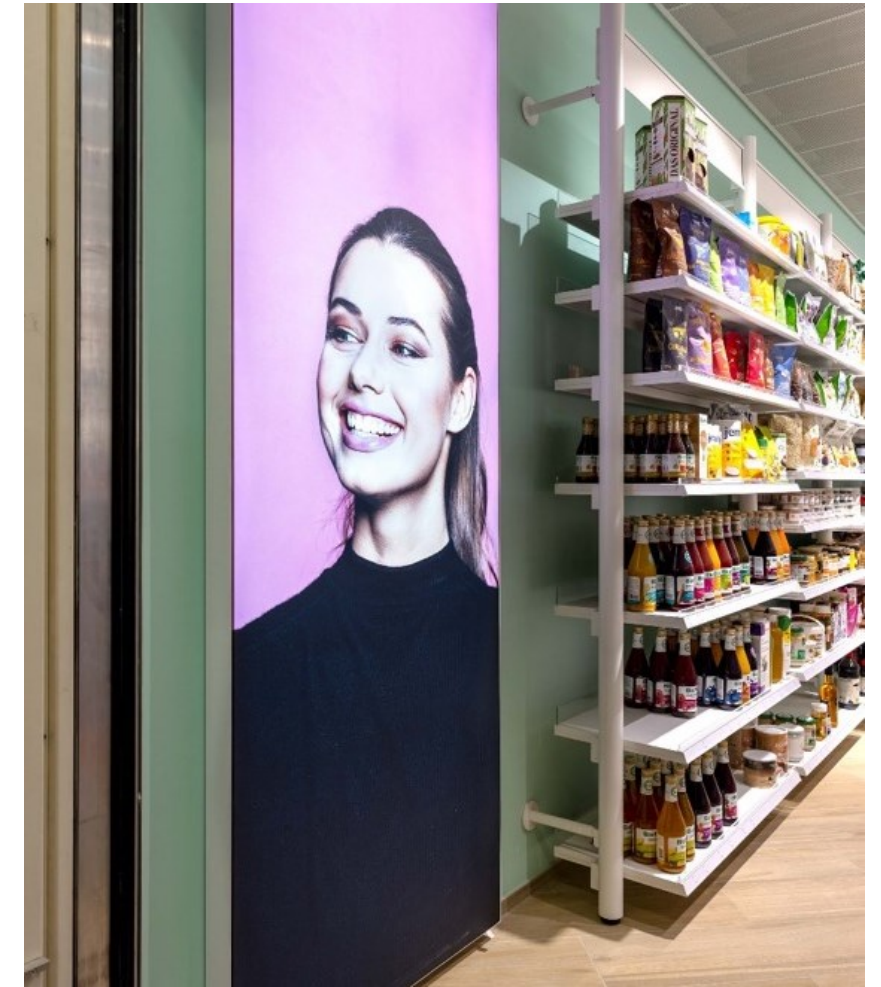
Galenica platforms



Galenica product and service platforms



Expansion: pharmacies, services and products in quantitative and qualitative terms



Sun Store pharmacy with new store concept in Crissier

The pharmacy: first point of contact for health concerns

Primary Care



Health checks



Vaccinations



OnlineDoctor



Primary Care: making full use of and further developing the skills of pharmacists

**Galenica offers
exciting
and attractive career
prospects**



Home Care – a promising market with great potential for growth

MEDI  SERVICE



Sales growth of around 10% in the 'Doctors' growth area

Specific offers for specialists



Support for group practices



Over 7,000 employees contribute to our success 2021: extraordinary performance-based bonus



Disclaimer

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