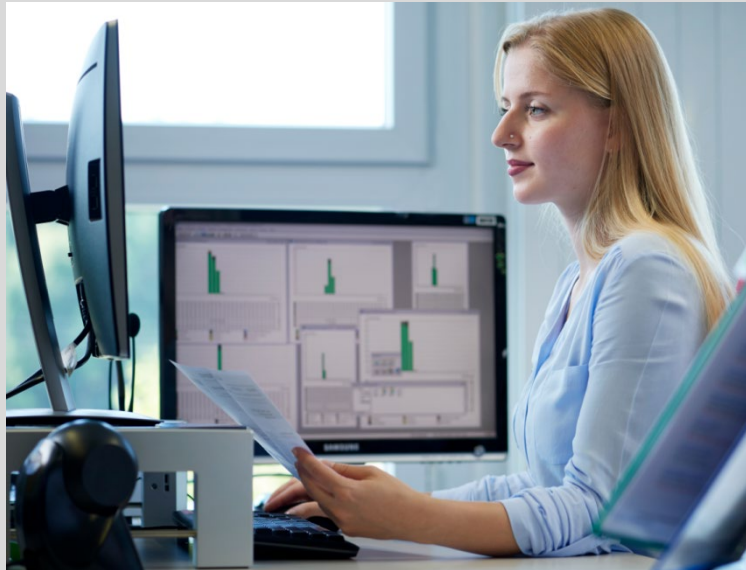

Mediservice - The leading Speciality Pharmacy

André Lüscher
Head of Mediservice

Galenica Investor Day, 25 June 2019

Mediservice – The Specialty Pharmacy

MEDI  SERVICE



Home Care



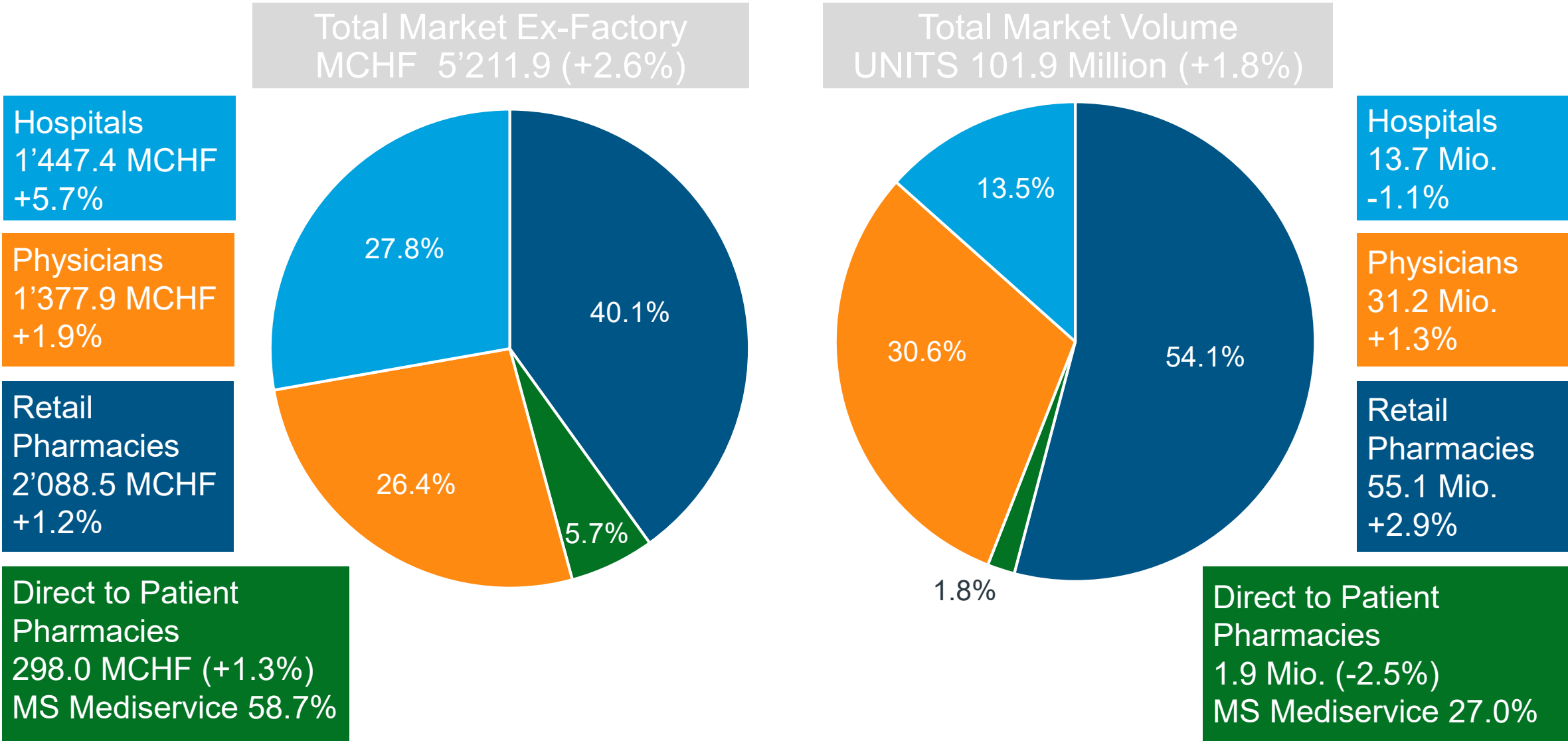
Mail-order Pharmacy



Specialty Wholesale




Rx-Market Switzerland (Full Year 2018)



Source: IQVIA, APO/SD/DRO/SPI Index, Swissmedic AB, Datenstand April 2019



Trends favouring specialty and distance health care

MEDI  SERVICE - the Specialty Pharmacy - drives patient centered distance health care and services in Specialty Rx



Innovation /
Specialty

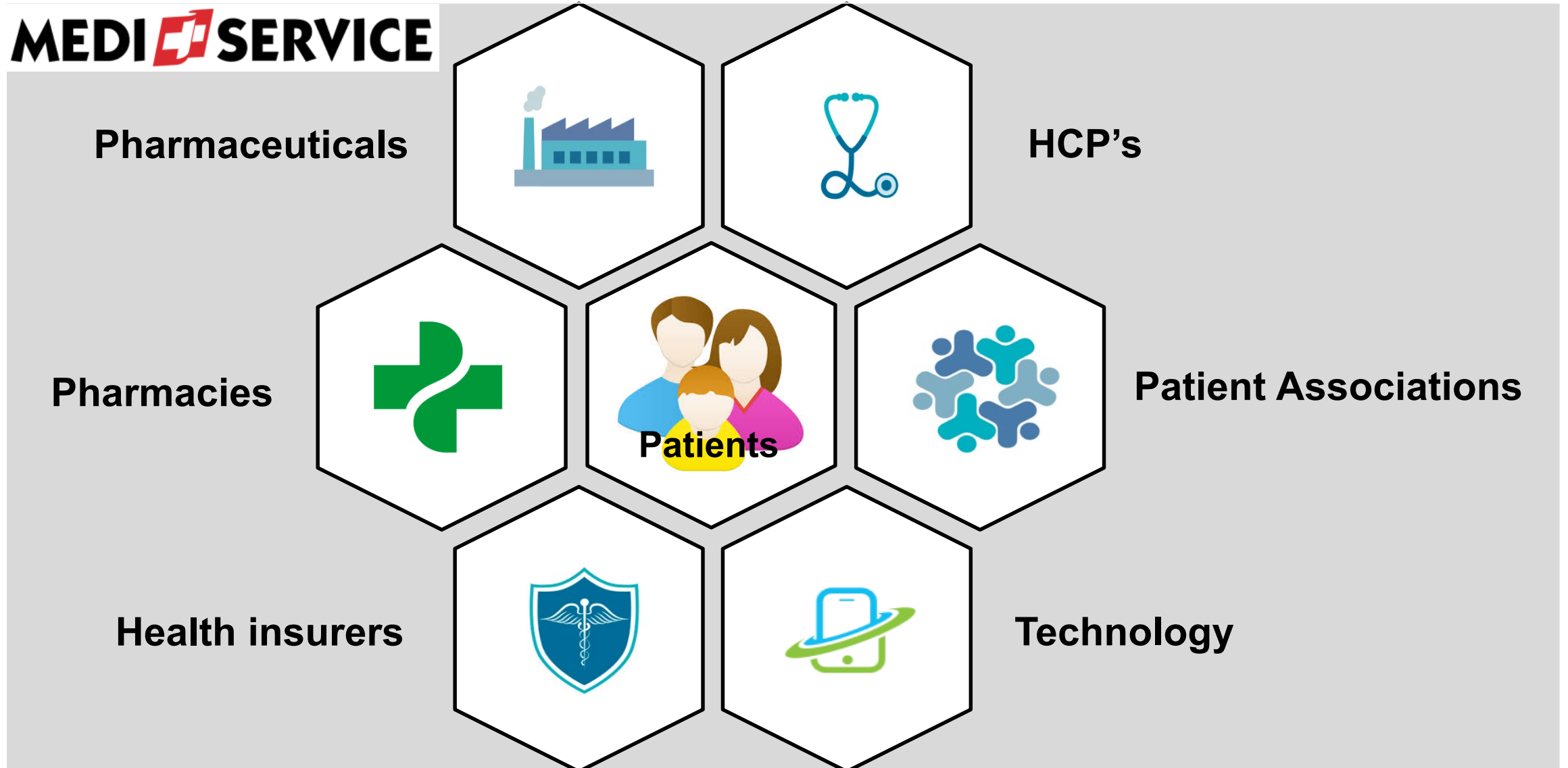
Demography /
Chronification

Mobility /
Digitisation

Access /
Quality

Costs /
Outcome

Mediservice: the specialty solution provider for all key stakeholders



Broad specialty therapy knowledge and network



Immunology



Rare Diseases



Neurology



Oncology

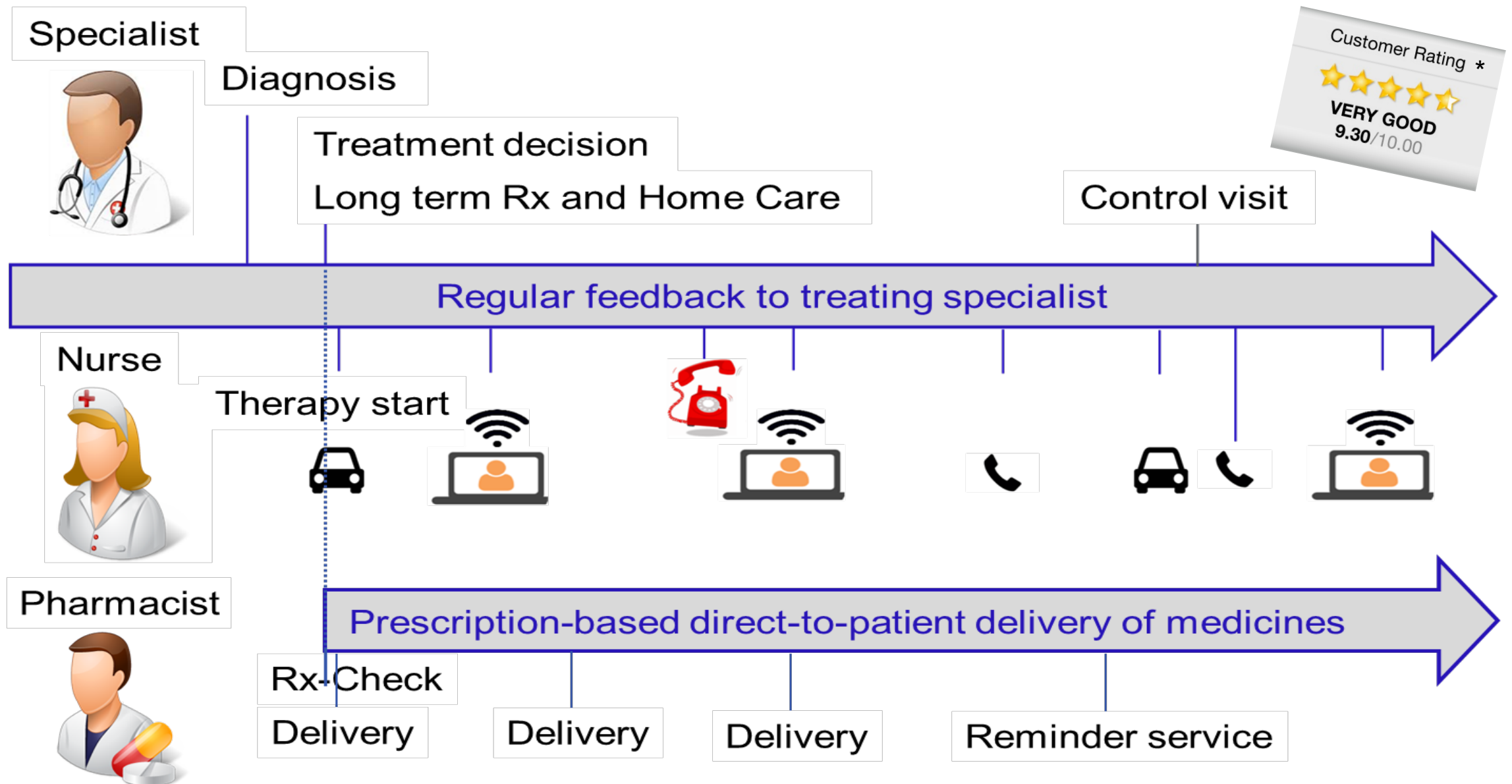


Anti-Virals



Others

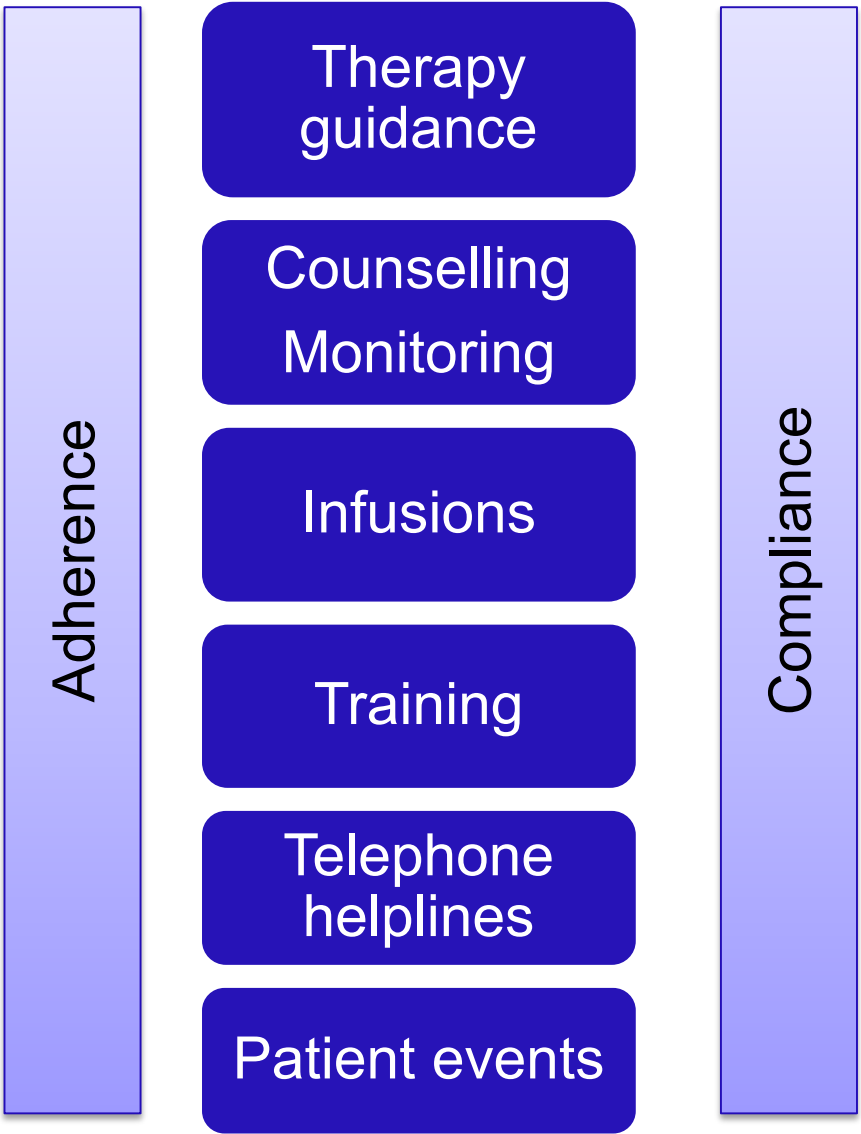
Specialised services and qualified medicine distribution



Professional nurse team covering the whole of Switzerland



Specialised Multiple Sclerosis Nurses increase compliance



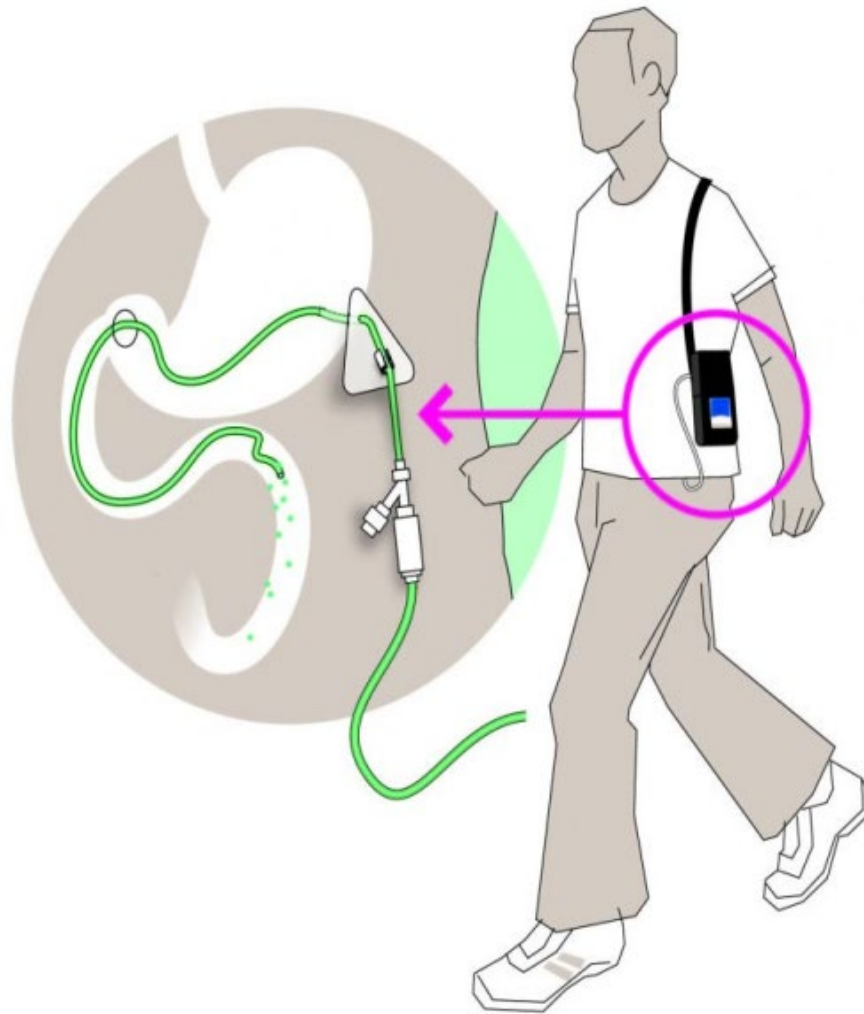
MS-Patient drop-outs	
w Nurse	w/o Nurse

Specialised Multiple Sclerosis nurse reducing drop-outs by 50%.

Maurer et al, EAN 2015, Berlin



Acquisition of Curarex Swiss Ltd. – a unique homecare organisation



Highly specialised **home nursing** service for severe, therapy-resistant Parkinson's patients.

Providing personal care with new technologies incl. video

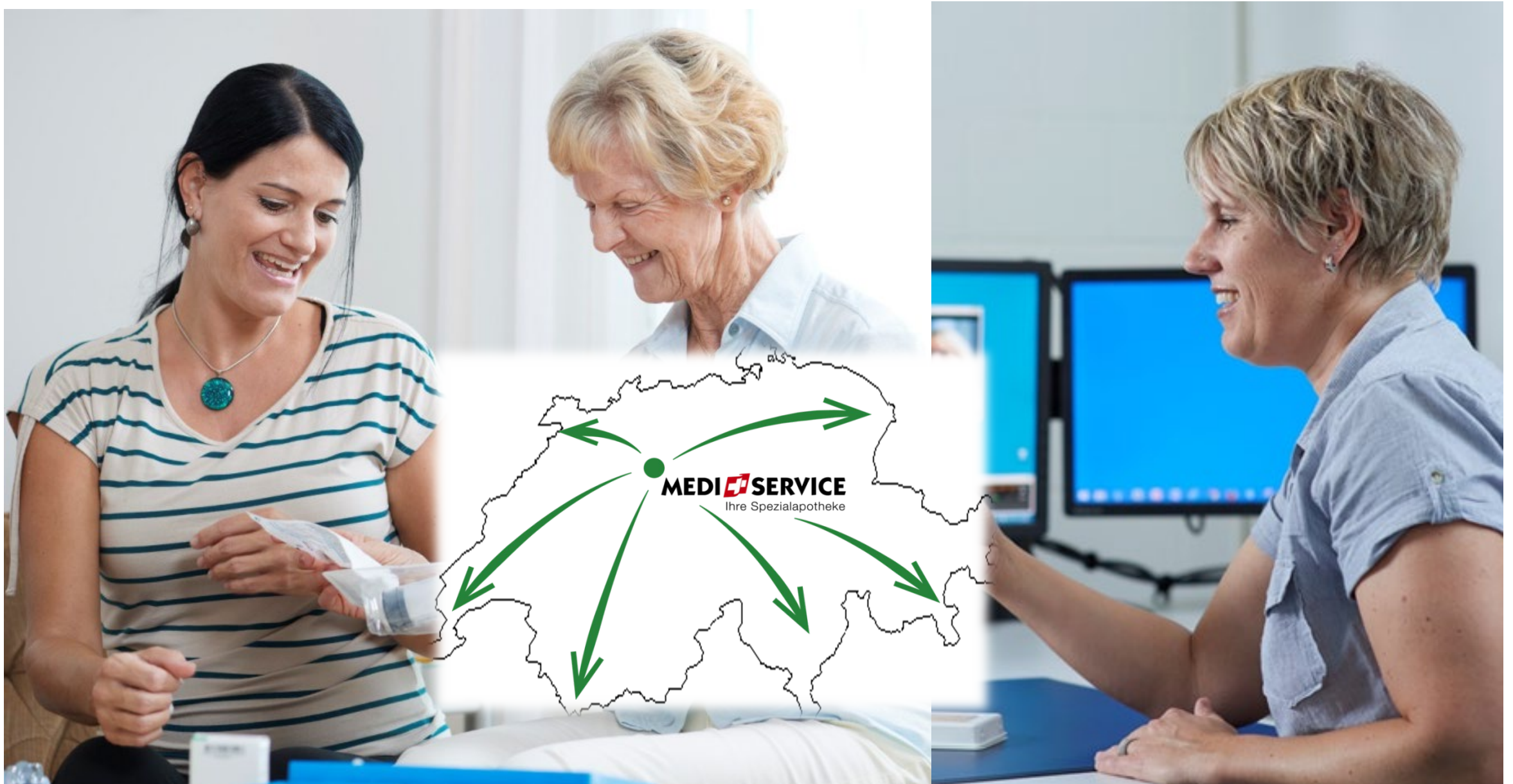
Fast, simple, safe and everywhere!

Therapy support

- By phone
- Via e-mail
- And now also by video



Mediservice is the Swiss specialty solution provider



Disclaimer

Disclaimer Galenica

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