

Key Strategic themes - Modulo

Christoph Amstutz
Head Services Business sector

Galenica Investor Day, 25 June 2019



Modulo: ERP strategic platform





Modulo in a nutshell



on



Change of technologies

- Validated (GDP requirement) and sustainable software (SAP S/4 Hana)
- Prerequisite for new business models (hybrid logistics, cross-docking, integration of web shops etc.)

Investment



- approx. CHF 45 million (2017 2022)
- Investment 30% replacement and 70% change of technologies

Efficiency



- Higher efficiency in the Services Business sector
- First effects at Alloga as from 2021 (mainly in IT and administration)

Modulo will support multi-channel network with all healthcare market players and across all channels



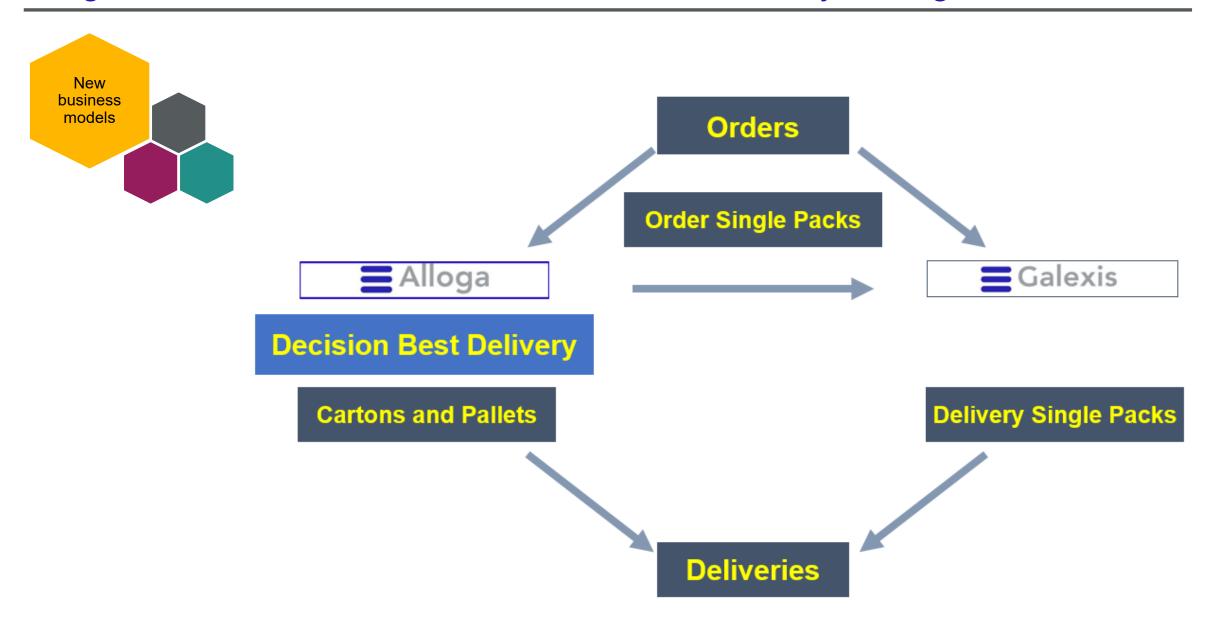


Modulo – a must for the future





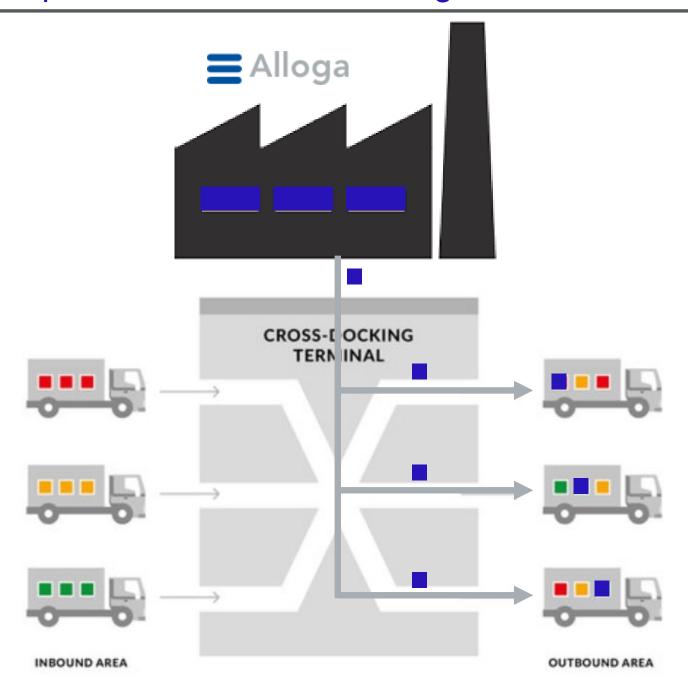
Integration of Wholesale and Prewholesale allows hybrid logistics





Modulo allows new logistics processes – cross-docking







Modulo guarantees the future



Transparency

- Master data (base from HCI)
- Reporting
- Consistent information

Compliance

- GDP Compliance
- Validated system

Challenges and answers

Alloga

C: > 80 partners need to be migrated

A: Roll in waves with groups of similar partners

Galexis

C: High volume in Niederbipp

A: Distribution centre Lausanne test with low risk. Same processes and technologies allow simulation

Long project runtime

C: Change of technology and demands during project

A: Allows adjustments and improvements



Disclaimer

Disclaimer Galenica

Certain statements, beliefs and opinions in this presentation are forward-looking, which reflect the Company's or, as appropriate, the Company's directors' current expectations and projections about future events. By their nature, forward-looking statements involve a number of risks, uncertainties and assumptions that could cause actual results or events to differ materially from those expressed or implied by the forward-looking statements. These risks, uncertainties and assumptions could adversely affect the outcome and financial effects of the plans and events described herein. A multitude of factors including, but not limited to, changes in demand, competition and technology, can cause actual events, performance or results to differ significantly from any anticipated development. Forward-looking statements contained in this presentation regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. As a result, the Company expressly disclaims any obligation or undertaking to release any update or revisions to any forward-looking statements in this presentation as a result of any change in expectations or any change in events, conditions, assumptions or circumstances on which these forward-looking statements are based. Neither the Company nor its advisers or representatives nor any of its of their parent or subsidiary undertakings or any such person's officers or employees guarantees that the assumptions underlying such forward-looking statements are free from errors nor does either accept any responsibility for the future accuracy of the forward-looking statements contained in this presentation or the actual occurrence of the forecasted developments. You should not place undue reliance on forward-looking statements, which speak only as of the date of this presentation.