

Anticipating change ...

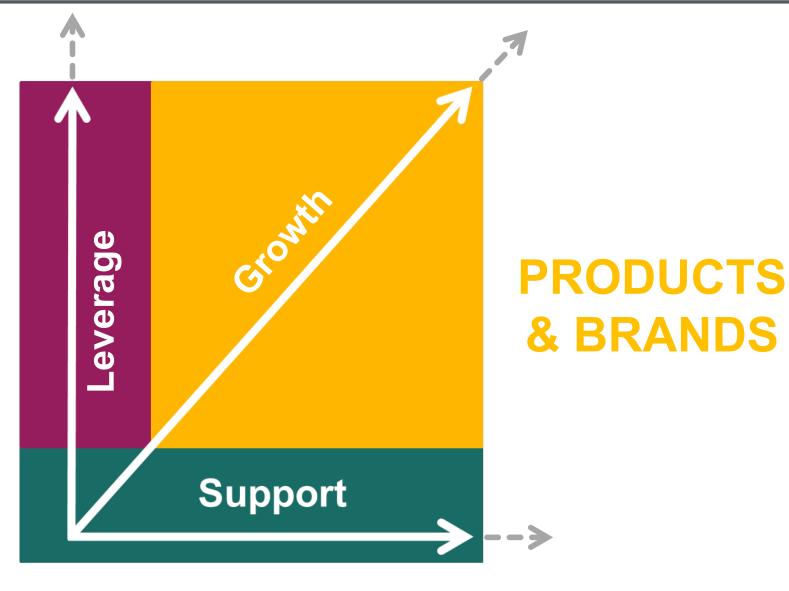
Jean-Claude Clémençon CEO

Galenica Investor Day, 25 June 2019

Our Strategy



The power of 3 drives sustained value creation



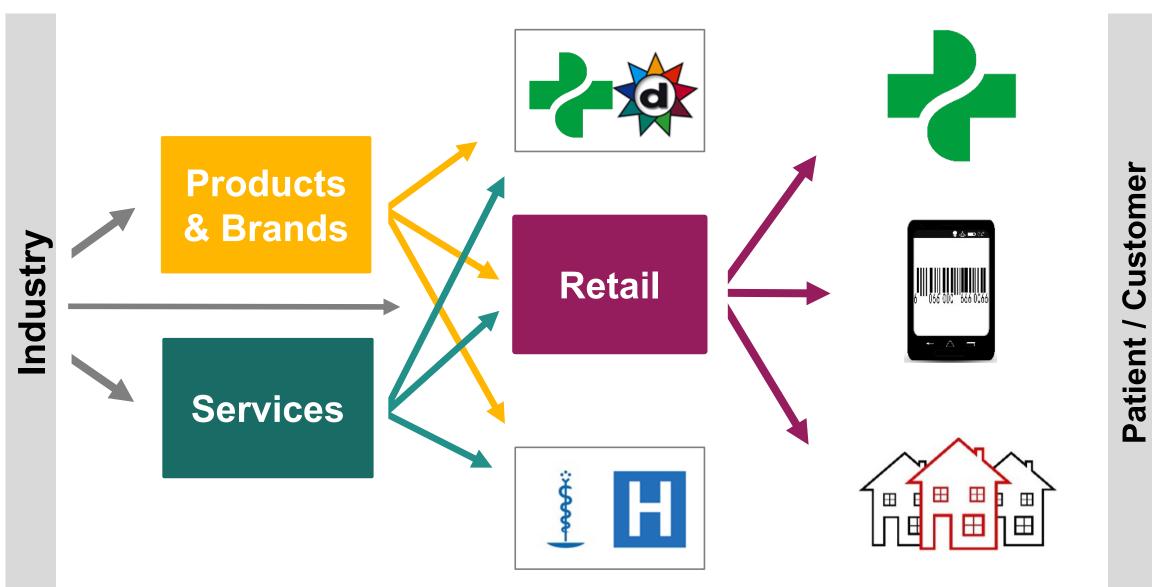
RETAIL

SERVICES

Multi-Channel

GALENICA

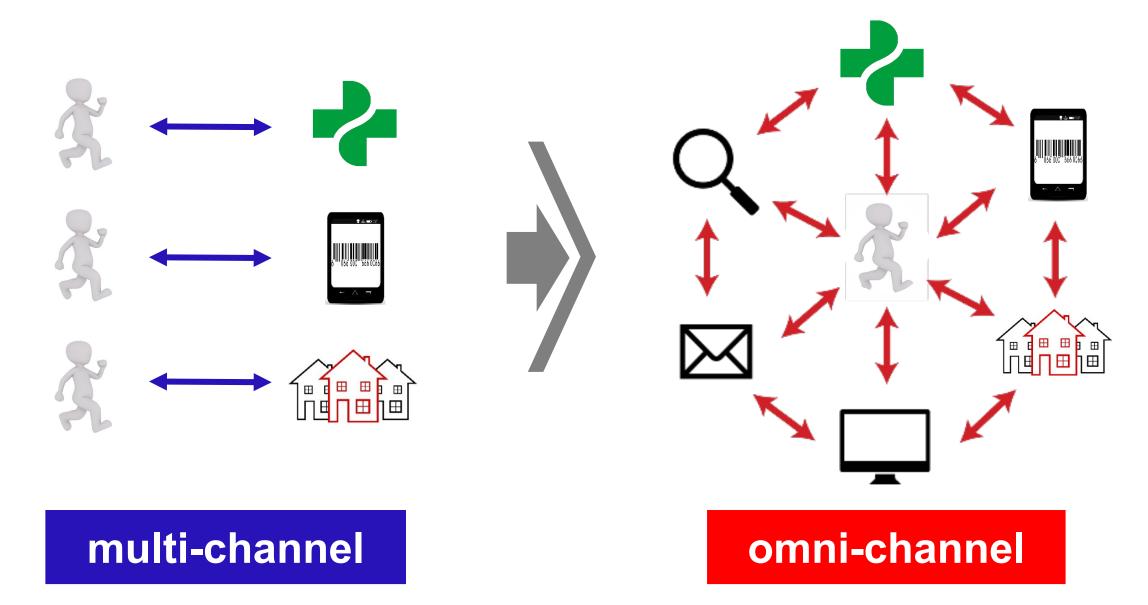
Networked with all healthcare market players and across all channels



Goal:

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from multi-channel to omni-channel



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Further progress on all three strategic axes

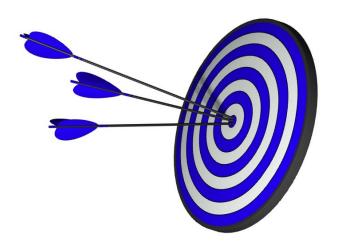
Expansion

Innovation

Efficiency







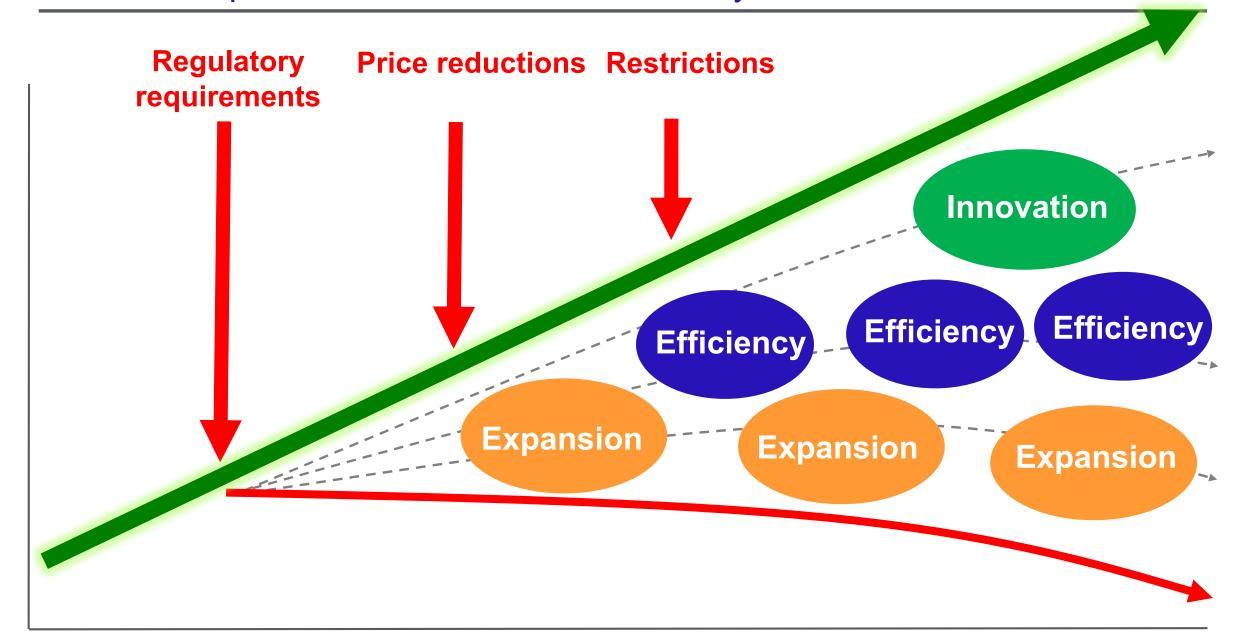
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Overcoming challenges



thanks to expansion, innovation and efficiency



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Anticipating change ...

... in a market with more than 8 million potential customers!





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