

# Recap and financial outlook

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**Galénica – Health and wellbeing are at the heart of what we do.**

# Trends and changes impacting Galenica



## Mid-term guidance

### Segment Products & Care

Sales growth above market growth (+1% to +2%)  
EBIT Margin over 8%






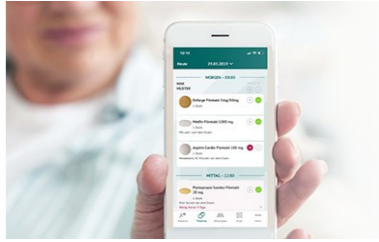
### Segment Logistics & IT

Sales growth above market growth (+1% to +2%)  
EBIT Margin up to 2%

# Strategic initiatives presented today: significant contribution to achieve the mid-term guidance

Patients & customers (B2C)

Service Providers (B2B)

					
In the pharmacy	or at home	Products	Services	Logistics	Digital Services

Segment Products & Care

Segment Logistics & IT

Omni-Channel

Care

Professionals

Efficiency & Transformation

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