## Key figures (unaudited figures)



in million CHF	1.130.6.2018	1.130.6.2017	Change
Net sales <sup>1)2)</sup>	1,566.1	1,552.4	+0.9%
Health & Beauty	745.7	727.5	+2.5%
Services	1,177.1	1,166.9	+0.9%
EBITDA adjusted <sup>1)3)4)</sup>	94.2	97.0	<b>-2.9</b> %
in % of net sales	6.0%	6.3%	
EBITDA <sup>1)4)</sup>	89.4	91.9	-2.7%
Health & Beauty	63.4	60.2	+5.2%
Services <sup>4)</sup>	32.8	38.7	-15.3%
EBIT adjusted <sup>1)3)4)</sup>	74.9	76.6	-2.3%
in % of net sales	4.8%	4.9%	
EBIT <sup>1)4)</sup>	70.1	71.5	-2.0%
Health & Beauty	54.3	49.5	+9.5%
Services <sup>4)</sup>	22.3	28.7	-22.1%
Net profit adjusted <sup>3)4)</sup>	60.4	62.1	<b>-2.7</b> %
Net profit <sup>4)</sup>	56.5	57.9	-2.4%
Investment in property, plant and equipment and intangible assets	21.4	33.5	-36.2%
Employees at reporting date (FTE)	4,891	4,844	+1.0%
in million CHF	30.6.2018	31.12.2017	Change
Equity ratio	45.8%	47.9%	
Capital contribution reserves	479.9	560.9	-14.4%
Net debt	350.7	301.3	+16.4%

## Share information

in CHF	30.6.2018	31.12.2017
Share price at reporting date	52.70	50.05
Stock exchange capitalisation at reporting date in million CHF	2,587.9	2,452.8
Shareholders' equity per share at reporting date	16.97	17.50
Earnings per share 1.130.6.	1.15	1.16
Earnings per share adjusted 1.130.6.3)	1.23	1.24

<sup>1)</sup> Key figures are reported for each Segment not taking into account Corporate and eliminations

<sup>2)</sup> Due to the new IFRS 15 accounting standard, which came into effect on 1 January 2018, the sales for the prior-year period were recalculated

<sup>3)</sup> Excluding the effects of IAS 19

<sup>4)</sup> 2017 incl. CHF 7.0 million one-off effects, at net profit level CHF 6.3 million